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PRACTICE QUESTIONS



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Exam : AP-220

**Title : Order Management
Developer Accredited
Professional**

Version : DEMO

1.What are the key steps in converting Order objects to Order Summary Objects? (Choose two)

- A. Transform data using custom Apex scripts
- B. Map fields from the source object to the target object
- C. Export data to external systems for summary creation
- D. Use REST API exclusively for the conversion

Answer: AB

2.What best practices should be followed when mapping new integrations in Order Management?
(Choose two)

- A. Evaluate each integration's alignment with the customer's vision
- B. Automate all proposed integrations immediately
- C. Prioritize integrations that add measurable business value
- D. Avoid testing proposed integrations before implementation

Answer: AC

3.Which framework is best suited for resolving customer records across Salesforce clouds?

- A. Salesforce B2C CRM Sync
- B. Salesforce Data Loader
- C. Salesforce Apex REST API
- D. Salesforce Command Line Interface (CLI)

Answer: A

4.What is the purpose of implementing Apex Actions in Salesforce Order Management?

- A. To create reusable components callable in Flows or Lightning Web Components
- B. To automate batch processing for large data volumes
- C. To replace existing workflows with custom scripts
- D. To manage static configurations for order approvals

Answer: A

5.What is the purpose of converting Order objects to Order Summary Objects in Salesforce Order Management?

- A. To reduce data storage costs by compressing order data
- B. To prepare orders for historical reporting and archiving
- C. To enable API-based integration with third-party systems
- D. To ensure real-time synchronization of order data

Answer: B