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Exam : **700-246**

Title : Cisco Environmental Sustainability Practice-Building - Stage 2 (CESPB)

Version : DEMO

1.Which pairing offers remanufactured purchases and a return route for customer-owned, end-of-use Cisco hardware?
A. Cisco Refresh and Product Takeback and Reuse
B. Cisco Green Pay and Smart Net support
C. Cisco Refresh and Smart Net support
D. Cisco Green Pay and Product Takeback and Reuse
Answer: A
Explanation:
Cisco Refresh supplies remanufactured products, and Product Takeback and Reuse provides an end-of-use return route for customer-owned Cisco hardware.

2.Who is responsible for removing customer data before equipment is returned to Cisco?
A. Cisco's asset recovery team
B. Cisco's contracted recycling company
C. The customer returning the equipment
D. The distributor that originally sold it
Answer: C
Explanation:
The returning customer is responsible for removing customer data before equipment is returned to Cisco. Later recovery handling does not transfer this pre-return responsibility.

3.Which route handles end-of-use Cisco equipment that cannot power on when recycling, rather than a warranty replacement, is required?
A. The Cisco Returns Program web platform
B. The Customer Recycling Solutions pickup form
C. The Cisco warranty replacement request
D. The Cisco Refresh sales request
Answer: B
Explanation:
Cisco directs end-of-use equipment that cannot power on to the Customer Recycling Solutions pickup form when recycling is requested. Check the applicable instructions for the actual pickup location.

4.Which two statements describe Cisco Refresh warranty and licensing? (Choose two.)
A. Warranty coverage is limited to the previous owner's remaining term
B. The purchaser must relicense the unit as a broker-sourced device
C. Every unit receives the same standard warranty duration
D. The unit includes a valid Cisco software license
E. Warranty terms match those of the equivalent new product
Answer: D, E
Explanation:
Cisco Refresh includes a valid Cisco software license and the warranty terms of the equivalent new product. The applicable warranty depends on the product.

5.How can Cisco Green Pay simplify payment for an eligible IT project?

A. By settling costs from the eventual resale value
B. By combining hardware, software, and services into scheduled payments
C. By calculating each payment from measured device utilization
D. By billing only the hardware and excluding project services

Answer: B

Explanation:

For an eligible project, Green Pay can combine hardware, software, and services into predictable scheduled payments, subject to applicable financing terms.