

# **T**estpassport**Q&A**



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**Exam** : **00M-624**

**Title** : IBM Risk Analytics for  
Governance Risk and  
Compliance Sales Mastery  
Test v1

**Version** : DEMO

1.What is one of the most common issues to listen for from a client who would benefit from deploying IBM OpenPages GRC solution?

- A.The client is looking for an advanced calculation engine to calculate capital and market values.
- B.The organization is designed around a soloed approach, resulting in redundant data collection and an expensive model to maintain.
- C.Business users would like to be more proactive and look for trends in the business using predictive analytics.
- D.Report users require a XBRL format report to present to regulators.

**Answer: C**

2.Analyst reports (Gartner and Forrester) have named IBM OpenPages as one of the leaders for enterprise Governance, Risk and Compliance platforms.Who are three main competitors who have been identified by the analysts in this space?

- A.BWise, Thomson Reuters, Oracle
- B.Oracle, Microsoft, SAP
- C.SAP, BWise, HP
- D.Oracle, Archer, SAS

**Answer: A**

3.OpenPages PCM is a critical component of implementing an enterprise-wide governance and risk framework.Which benefit can be found within OpenPages PCM?

- A.Provides the compliance team with the ability to view and monitor overall organizational compliance posture in single dimensions.
- B.Provides a static approach to compliance that with standardized procedures and naming conventions.
- C.Delivers static reports that can be used to ensure compliance risks are understood and guarantee that issues are remediated quickly.
- D.Provides the compliance team with the ability to view and monitor overall organizational compliance posture in multiple dimensions.

**Answer: D**